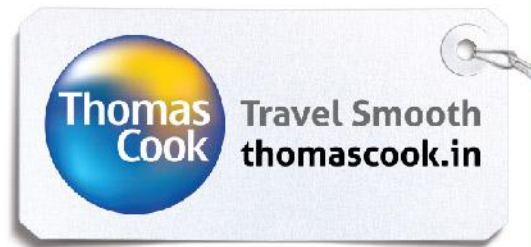


**Thomas Cook (India) Ltd.**  
Thomas Cook Building, Dr. D. N. Road,  
Fort, Mumbai - 400001  
Board: +91-22-6160 3333  
CIN: L63040MH1978PLC020717

A **FAIRFAX** Company



14th November, 2018

The Manager,  
Listing Department  
**BSE Limited**  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai – 400 001  
**Scrip Code: 500413**  
Fax No.: 2272 2037/39/41/61

The Manager,  
Listing Department  
**National Stock Exchange of India Limited**  
Exchange Plaza, 5th Floor, Plot No. C/1  
G Block, Bandra-Kurla Complex, Bandra (E)  
Mumbai – 400 051  
**Scrip Code: THOMASCOOK**  
Fax No.: 2659 8237/38

Dear Sir,

**Sub: Allotment of Equity Shares under Thomas Cook Employees Stock Option Plan 2007, Thomas Cook Employees Stock Option Plan 2013 and Sterling Holiday Resorts (India) Limited Employee Stock Option Scheme 2012**

*Ref: Submission of information pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.*

With reference to the above subject, please note that the Nomination and Remuneration Committee of the Board of Directors, vide Resolution dated 13th November, 2018 allotted 129906 Equity Shares under the Thomas Cook Employees Stock Option Plan 2013 and 3843 Equity Shares under the Thomas Cook Employees Stock Option Plan 2007 and 1620 Equity Shares under the Sterling Holiday Resorts (India) Limited Employee Stock Option Scheme 2012 respectively. We herein enclose the details as necessitated vide SEBI Circular CIR/CFD/CMD/4/2015 dated 9th September, 2015 as '**Annexure A**' and '**Annexure B**' for Thomas Cook Employees Stock Option Plan 2013, '**Annexure C**' and '**Annexure D**' for Thomas Cook Employees Stock Option Plan 2007 and '**Annexure E**' and '**Annexure F**' for Sterling Holiday Resorts (India) Limited Employee Stock Option Scheme 2012.

This is for your information and record.

Thanking you,

Yours faithfully,  
For **Thomas Cook (India) Limited**

**Amit J. Parekh**  
*Company Secretary & Compliance Officer*  
ACS: 13648  
Marathon Future X, 11th Floor, N.M. Joshi Marg, Lower Parel, Mumbai 400 013

Encl.: a/a

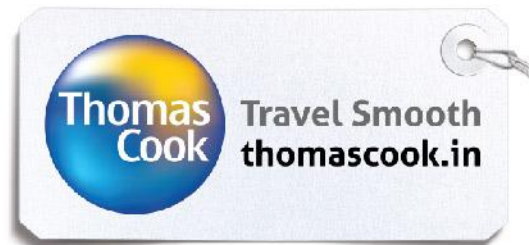
**Annexure A**

**Disclosures about Options to purchase securities [including any Share Based Employee Benefit (SBEB) Scheme] at the time of instituting the scheme and vesting or exercise of options**

Sr. No.	Disclosures	Particulars
a)	brief details of options granted	The present instance is an allotment of shares upon exercise of 129906 options. The brief terms of the scheme for which the present allotment is being made is attached herewith as Annexure B.
b)	whether the scheme is in terms of SEBI (SBEB) Regulations, 2014 (if applicable)	Yes
c)	total number of shares covered by these options	The total number of shares covered by these options in this instance is 129906
d)	pricing formula	The Exercise Price shall be equal to face value of shares i.e. Re. 1 per option.
e)	options vested	In the case of the present grant, 229906 options have vested.
f)	time within which options may be exercised	20 years from the date of Vesting.
g)	options exercised	129906 vested options Exercised, mentioned in Sr. No. (c)
h)	money realized by exercise of options	Total Amount of Rs. 1,29,906.00 realized by exercise of options mentioned in Sr. No. (c)
i)	the total number of shares arising as a result of exercise of option	Total 129906 Equity Shares of Face Value Re. 1/- each
j)	options lapsed	N.A.
k)	variation of terms of options	N.A.
l)	brief details of significant terms	The brief terms of the scheme for which the present allotment is being made is attached herewith as Annexure B.
m)	subsequent changes or cancellation or exercise of such options	N.A.
n)	diluted earnings per share pursuant to issue of equity shares on exercise of options	N.A.

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## Annexure B

### Brief terms of the Thomas Cook Employees Stock Option Plan 2013

**Purpose of the Plan:**

The objective of the ESOP 2013 is to reward the Senior Employees of the Company for their performance and to motivate them to contribute to the growth and profitability of the Company. The Company also intends to use this Scheme to retain talent in the organization. The Company views Employee Stock Options as instruments that would enable the Employees to share the value they create for the Company and align individual objectives of employees with objectives of the Company in the years to come

**Vesting of Options:** Options granted under ESOP 2013 would Vest after 4 years but not later than 7 years from the date of grant of such options.

**Exercise Price:** The Exercise Price shall be equal to face value of shares i.e. Re. 1 per option.

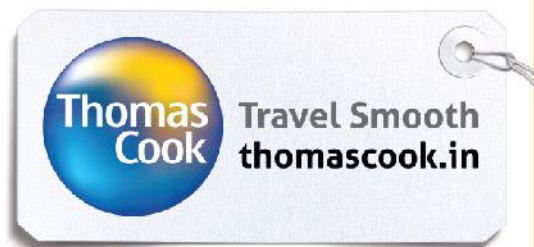
**Exercise Period and process of Exercise:** The Employee Stock Options granted shall be capable of being exercised within a period of 20 years from the date of Vesting of the respective Employee Stock Options.

**Maximum number of Options in aggregate and per employee:** The Committee shall be empowered to determine the maximum number of options to be granted per employee per grant and in aggregate

**Annexure C**

**Disclosures about Options to purchase securities [including any Share Based Employee Benefit (SBEB) Scheme] at the time of instituting the scheme and vesting or exercise of options**

Sr. No.	Disclosures	Particulars
a)	brief details of options granted	The present instance is an allotment of shares upon exercise of 3843 options. The brief terms of the scheme for which the present allotment is being made is attached herewith as Annexure D.
b)	whether the scheme is in terms of SEBI (SBEB) Regulations, 2014 (if applicable)	Yes
c)	total number of shares covered by these options	The total number of shares covered by these options in this instance is 3843
d)	pricing formula	<p>Since one lot of the options were granted on 5th September, 2013, the closing prices of 4th September, 2013 on the BSE Limited (BSE) and the National Stock Exchange (NSE) were considered for calculating the exercise price.</p> <p>The closing market price of the Company (TCIL) on BSE on 4th September, 2013 was Rs. 50.95 with a turnover of 2878 shares, while The closing market price of TCIL on NSE on 4th September, 2013 was Rs. 54.80 with a turnover of 6066 shares.</p> <p>Since the trading volume on NSE was more on that day, closing price of NSE was considered.</p> <p>Further, 90% of the closing Market Price = [90% of (54.80)] = 49.32.</p> <p>Hence, the Exercise Price would be Rs. 49.32 per share of Re. 1/- each.</p> <p>Since the other lot of the options were granted on 25th August, 2015, the closing prices of 24th August, 2015 on the BSE Limited (BSE) and the National Stock Exchange (NSE) were considered for calculating the exercise price.</p> <p>The closing market price of the Company (TCIL) on BSE on 24th August, 2015 was Rs. 185.25 with a turnover of 94848 shares, while The closing market price of TCIL on NSE on 24th August, 2015 was Rs. 184.35 with a turnover of 393300 shares.</p> <p>Since the trading volume on NSE was more on that day, closing price of NSE was considered.</p> <p>Further, 90% of the closing Market Price = [90% of (185.35)] = 165.92.</p> <p>Hence, the Exercise Price would be Rs. 165.92 per share of Re. 1/- each.</p>
e)	options vested	<p>(i) 1/3rd of the total Options Granted shall Vest on the first anniversary of the Grant Date;</p> <p>(ii) Further, 1/3rd of the total Options Granted shall Vest on the second anniversary of the Grant Date;</p> <p>(iii) Balance 1/3rd of the total Options Granted shall Vest on the third anniversary of the Grant Date</p>



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		In the case of the first mentioned grant dated 5th September, 2013, 85220 options have vested.  In the case of the second mentioned grant dated 25th August, 2015, 561495 options have vested.
f)	time within which options may be exercised	10 years from the Grant Date within which the Vested options can be exercised
g)	options exercised	a) 510 options at exercise price of Rs. 49.32 b) 3333 options at exercise price of Rs. 165.92  Total 3843 vested options Exercised, mentioned in Sr. No. (c)
h)	money realized by exercise of options	Total Amount of Rs.5,78,164.56 realized by exercise of options mentioned in Sr. No. (c)
i)	the total number of shares arising as a result of exercise of option	Total 3843 Equity Shares of Face Value Re. 1/- each
j)	options lapsed	N.A.
k)	variation of terms of options	N.A.
l)	brief details of significant terms	The brief terms of the scheme for which the present allotment is being made is attached herewith as Annexure D.
m)	subsequent changes or cancellation or exercise of such options	N.A.
n)	diluted earnings per share pursuant to issue of equity shares on exercise of options	N.A.



## Annexure D

### Brief terms of the Thomas Cook Employees Stock Option Plan 2007

#### **Purpose of the Plan:**

To motivate talent in the organisation with the view to achieve long term business goals, to retain key talent in the organisation, to foster ownership and financial motivation.

**Vesting of Options:** Subject to the provisions of the Plan and the SEBI ESOP Guidelines, the options granted under the Plan shall vest in accordance with the following schedule:

- i) 1/3rd of the total options granted shall vest on the first anniversary of the grant date;
- ii) further 1/3rd of the total options granted shall vest on the second anniversary of the grant date;
- iii) balance 1/3rd of the total options granted shall vest on the third anniversary of the grant date;

Grant date means the date on which the Options are granted to an employee by the Company/ Committee under the Plan.

**Exercise Price:** Pursuant to the approval of the shareholders of the variation in the ESOP 2007 Scheme, the exercise price of the vested option shall be higher of 90% of the Market price as defined under the SEBI Guidelines (i.e. the latest available closing price, prior to the date when the Options are granted on that Stock Exchange where there is highest trading volume on the said date) or the face value of the Share. The Exercise price shall be paid to the Company in cash upon exercise of the vested options.

Since one lot of the options were granted on 5th September, 2013, the closing prices of 4th September, 2013 on the BSE Limited (BSE) and the National Stock Exchange (NSE) were considered for calculating the exercise price.

The closing market price of the Company (TCIL) on BSE on 4th September, 2013 was Rs. 50.95 with a turnover of 2878 shares, while the closing market price of TCIL on NSE on 4th September, 2013 was Rs. 54.80 with a turnover of 6066 shares

Since the trading volume on NSE was more on that day, closing price of NSE was considered.

Further, 90% of the closing Market Price = [90% of (54.80)] = 49.32

Hence, the Exercise Price would be Rs. 49.32 per share of Re. 1/- each.

Since the other lot of the options were granted on 25th August, 2015, the closing prices of 24th August, 2015 on the BSE Limited (BSE) and the National Stock Exchange (NSE) were considered for calculating the exercise price.

The closing market price of the Company (TCIL) on BSE on 24th August, 2015 was Rs. 185.25 with a turnover of 94848 shares, while

The closing market price of TCIL on NSE on 24th August, 2015 was Rs. 184.35 with a turnover of 393300 shares.

Since the trading volume on NSE was more on that day, closing price of NSE was considered.

Further, 90% of the closing Market Price = [90% of (185.35)] = 165.92.

Hence, the Exercise Price would be Rs. 165.92 per share of Re. 1/- each.

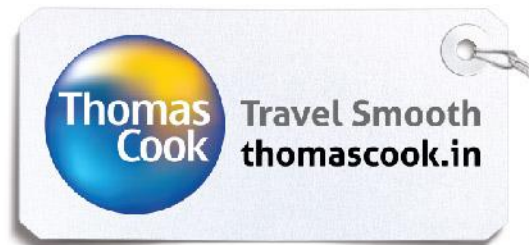
**Exercise Period and process of Exercise:** Subject to the terms of the Plan and the SEBI ESOP Guidelines, the option holder will have a period of 10 years from the date on which the Options are granted, within which the vested options can be exercised.

**Maximum number of Options in aggregate and per employee:** Subject to making adjustments for any bonus issue, rights issue, consolidation, subdivision or reduction of the share capital of the Company, the maximum number of shares that may be issued pursuant to exercise of Options granted to all employees under this Plan shall not exceed 10,800,000 (One Crore Eight Lakh) Shares of Re. 1/- each of the Company. The Company reserves the right to increase or reduce such number of Shares as it deems fit. The maximum number of shares that may be issued pursuant to exercise of Options to each employee shall not exceed 2,000,000 (Twenty Lakh) Shares of Re. 1/- each.

**Annexure E**

**Disclosures about Options to purchase securities [including any Share Based Employee Benefit (SBEB) Scheme] at the time of instituting the scheme and vesting or exercise of options**

Sr. No.	Disclosures	Particulars
o)	brief details of options granted	The present instance is an allotment of shares upon exercise of 1620 options. The brief terms of the scheme for which the present allotment is being made is attached herewith as Annexure F.
p)	whether the scheme is in terms of SEBI (SBEB) Regulations, 2014 (if applicable)	Yes
q)	total number of shares covered by these options	The total number of shares covered by these options in this instance is 1620
r)	pricing formula	Consideration with reference to point 15.3.2 of Composite Scheme Of Arrangement And Amalgamation. Grant I – Dated 24th January 2013 - Rs. 80.00
s)	options vested	Grant I i) 1/3rd of the total options granted shall vest on the first anniversary of the grant date; ii) further 1/3rd of the total options granted shall vest on the second anniversary of the grant date; iii) balance 1/3rd of the total options granted shall vest on the third anniversary of the grant date;  In the case of the present grant, 17010 options have vested.
t)	time within which options may be exercised	Options can be exercised 5 years from the Date of each Vesting.
u)	options exercised	1620 vested options Exercised at exercise price of Rs. 80.00/-, mentioned in Sr. No. (c)
a)	money realized by exercise of options	Total Amount of Rs.1,29,600.00/- realized by exercise of options mentioned in Sr. No. (c)
b)	the total number of shares arising as a result of exercise of option	Total 1620 Equity Shares of Face Value Re. 1/- each
c)	options lapsed	N.A.
d)	variation of terms of options	N.A.
e)	brief details of significant terms	The brief terms of the scheme for which the present allotment is being made is attached herewith as Annexure F.
f)	subsequent changes or cancellation or exercise of such options	N.A.
g)	diluted earnings per share pursuant to issue of equity shares on exercise of options	N.A.



## Annexure F

### Brief terms of the Sterling Holiday Resorts (India) Limited Employee Stock Option Scheme 2012 ("SHRIL ESOS 2012")

#### **Purpose of the Plan:**

The purpose of the ESOS 2012 is to provide the employees with an additional incentive in the form of Options to receive the equity shares of the Company at a future date. The ESOS is aimed at further motivating and retaining the employees and thereby increasing the profitability of the Company.

**Vesting of Options:** Subject to the provisions of SHRIL ESOS 2012 and the SEBI ESOP Guidelines, the options granted under the Scheme shall vest in accordance with the following schedule:

Grant I dated 24th January 2013

- iv) 1/3rd of the total options granted shall vest on the first anniversary of the grant date;
- v) further 1/3rd of the total options granted shall vest on the second anniversary of the grant date;
- vi) balance 1/3rd of the total options granted shall vest on the third anniversary of the grant date;

Grant II dated 30th July 2014

- i) 1/4th of the total options granted shall vest on the first anniversary of the grant date;
- ii) further 1/4th of the total options granted shall vest on the second anniversary of the grant date;
- iii) further 1/4th of the total options granted shall vest on the third anniversary of the grant date;
- iv) balance 1/4th of the total options granted shall vest on the fourth anniversary of the grant date;

Grant date means the date on which the Options are granted to the eligible employees by the Company/ Committee under the Scheme.

#### **Exercise Price:**

Exercise price shall not be less than the par value of the Equity Shares of the Company and shall not be more than the price prescribed under Chapter VII of SEBI ICDR Regulation 2009 or the Market price (as defined in the Guidelines), whichever is more.

The Exercise price of Rs 96.00 for Grant I was fixed by the Board of Directors of Sterling Holiday Resorts (India) Limited at its meeting held on 24th January 2013.

The Exercise price of Rs 130.15 for Grant I was fixed by the Board of Directors of Sterling Holiday Resorts (India) Limited at its meeting held on 30th July 2014

As per point 15.3.2 of the Composite Scheme of Arrangement and Amalgamation between Sterling Holiday Resorts (India) Ltd. (SHRIL) and Thomas Cook Insurance Services (India) Ltd (TCISIL), and Thomas Cook (India) Ltd. (TCIL) the SHRIL ESOS 2012 was taken over by TCIL. The revised Exercise price for Grant I – Rs. 80.00 and for Grant II – 108.46

**Exercise Period and process of Exercise:** Subject to the terms of the Scheme and SEBI ESOP Guidelines, the option holder will have a period of 5 years from the date of which the Options have vested, within which the vested options can be exercised.

**Maximum number of Options in aggregate and per employee:** Subject to making adjustments for any bonus issue, rights issue, consolidation, subdivision or reduction of the share capital of the Company, the maximum number of shares that may be issued pursuant to exercise of Options granted to all employees under this Scheme shall not exceed 4,30,326 (Four Lakh thirty thousand three hundred and twenty six ) Shares of Re. 1/- each of the Company. The maximum number of shares that may be issued pursuant to exercise of Options to each employee shall not exceed 1% of issued Equity Capital at the time of granting the options.