## Disclosure pursuant to SEBI (Share Based Employee Benefits) Regulations, 2014 for the financial year 2018-19

r. Scheme Name o.		Thomas Coo	ok Employees Sto	ock Option Plan	2007 (ESOP	Scheme 2007)		Thomas Cook Save As You Earn Scheme 2010 (SAYE Scheme 2010)	Thomas Coo	k Employees Sto	ock Option Pla	an (ESOP 2013)	Sterling Hol (India) Limit Stock Option (ESOS	ed Émployee Scheme 2012	Stock Opt Manageme	ok Employees ion Plan 2018 nt (ESOP 2018 gement )	Thomas Cook Employees Stock Option Plan 2018 Execom (ESOP 2018 Execom )
Particulars	Granted on 25th July 2007	Granted on 10th July 2008	Granted on 20th March 2009	Granted on 27th May 2010	Granted on 17th February 2011	Granted on 5th September 2013	Granted on 25th August 2015	Granted on 14th December 2010	Granted on 5th December 2013	Granted on 8th October 2014	Granted on 7th November 2016	Granted on 23rd January 2019	Granted on 24th January 2013	Granted on 30th July 2014	Granted on 13th June 2018	Granted on 1st September 2018	Granted on 05th October 2018
Plan/ Schemes Date of Shareholders' Approval			2	0th March 2007	7			14th December, 2010		25th Octo	ber, 2013		23rd Ju	ly 2012	11th /	pril 2018	11th April 2018
2 Total No. of Options Approved				10800000				300000	3000000 4771896					326*	36	72000	1754458
Vesting Requirements	ii. further 1/3rd of the total Options Granted shall Vest on the second anniversary of the Grant date; iii. balance 1/3rd of the total Options Granted shall Vest on the third anniversary of the Grant date;						Grant date;	Vesting period being not less than 36 months as may be decided by Nomination and Remuneration Committee, commencing from the first day of the month in which the first Monthly Saving Contribution is made by the participant under Savings Contract and ending on first day of the month following the month in which the final Montly Saving Contibution is or should have been made by the participant under the Savings Contract	years but no of such optic employemen	t later than 7 y ons. Vesting wo	ears from th	Id vest after 4 e date of grant ct to continued ain performance	scheme woul Eligible Em completion period of 12 m other period number of ins subject to suc Compensation may decide, i	d vest in an oloyee after of minimum nonths or such and in such tallments and h terms as the n its absolute d recommend of Directors,	be subject employmen participany Company , options sh the partic Committee otherwise, completion	with the the Unvested all vest with ipant, unless decides on the of three years	to continued employment with the Company and attainment of certain performance parameters. The specific performance parameter will be decided by the Committee from time to time and will be communicated
Pricing Formula							ere higher shares are traded 90% of the closing market price on that exchange where higher shares are traded Face value of the share ie. Re. 1/- per option							the par value	price on where high	closing market that exchange ler shares are	
Exercise Price (Rs.)	61.89	77.62	30.31	52.74	47.57	49.32	165.92	50.40		1.	00		80.00	108.46	137.93	125.10	1.00
6 Maximum Term of Options	61.89     77.62     50.51     52.74     47.57     49.52     165.92   Period of 10 years from the grant date within which the vested options can be exercised						ercised	Not less than 36 months as may be determined by the Committee, commencing from the first day of the month in which the first Monthly Saving Contribution is made by the participany under savings contract and ending on the first day of the month following the month in which the final Monthly Saving Contribution or should have been made by the Participant under the Savings Contract		be Exercised eit e within a period Vesting of Op	d of 20 years f	from the date of	Options unexercised of 5 years f of each vesi extended per have been do Compensation shall lapse.	rom the date ing (or such iod/s as may ecided by the	Vesting of	om the date of the respective Stock Options.	20 years from the date of Vesting of the respective Employee Stock Options.
7 Source of Shares	Primary Share	25															
Variations in terms of ESOS	approved on 1 employees and 2. The ESOP So changing the p 5% of the clos 3. The ESOP So SEBI (Share Ba	2th October 20 d varying certa cheme 2007 wa pricing formula sing market pri- cheme 2007 wa sed Employee	as amended vide 007, for the purp in terms of the S as amended at th a so that the disco ice according to S as amended at th Benefits) Regula o transferred/ de	poses of recover Scheme accordir he AGM held on count to the emp SEBI guidelines. he AGM held on ations, 2014 par	ing the Fring ng to SEBI gui 12th May 20 oloyees for fu 25th August ticularly the n	e Benefit Tax (FB delines. 10, for the purpo ture grants is 10 2015, to bring ir	T) from the oses of 1% instead of n line with	<ul> <li>Following amendments were incorporated under The SAYE Scheme 2010 at the AGM held on 25th August 2015:</li> <li>1. To bring the scheme in line with SEBI (Share Based Employee Benefits) Regulations, 2014</li> <li>2. Eligibility of service reduced to minimum 1 month from minimum 6 months.</li> <li>3. Excercise period reduced to 1 month from vesting instead of 3 months from vesting</li> <li>4. Requirement of continuation of the benefits of the scheme to transferred/ deputed employees also.</li> </ul>	25th August Employee Berequirement	2015, to bring i	n line with SE tions, 2014   of the benefit	he AGM held on IBI (Share Based particularly the s of the scheme		heme nt And between ay Resorts I (SHRIL) ook vices (India) nomas Cook I and their areholders ms Granted o of 120 (One wenty) stock L for every dred) Lapsed RIL ise price is kercise price Grantee of ts had been psed Options	Not Applicable		Not Applicable

	Scheme Name		Thomas	Cook Employees S	Stock Option Plan	2007 (ESOP Scher	me 2007)		Thomas Cook Save As You Earn Scheme 2010 (SAYE Scheme 2010)	Thomas C	ook Employees St	ock Option Plan (E	SOP 2013)	Sterling Holida Limited Employ Scheme 2012	ee Stock Option	Thomas Cook E Option Plan 20: (ESOP 2018 N	Thomas Cook Employees Stock Option Plan 2018 Execom (ESOP 2018 Execom )	
Sr. No.	Particulars	Granted on 25th July 2007	Granted on 10th July 2008	Granted on 20th March 2009	Granted on 27th May 2010	Granted on 17th February 2011	Granted on 5th September 2013	Granted on 25th August 2015	Granted on 14th December 2010	Granted on 5th December 2013	Granted on 8th October 2014	Granted on 7th November 2016	Granted on 23rd January 2019	Granted on 24th January 2013	Granted on 30th July 2014	Granted on 13th June 2018	Granted on 1st September 2018	Granted on 13th June 2018
1	Options Outstanding at the beginning of the year	0	0	0	0	0	131850	810695	0	0	229906	802,868	0	24570	91650	0	0	0
2	Options Granted during the year	0	0	0	0	0	0	0	0	0	0	0	231,965	0	0	1614900	235639	1747692
3	Options Forfeited /lapsed during the year	0	40000	0	0	0	2990	55419	0	0	0	56420	0	6156	1350	149500	14631	43995
4	Options Vested during the year	0	0	0	0	0	0	358166	0	0	229906	0	0	0	30600	0	0	0
5	Options Exercised during the year	0	0	0	0	0	60510	297938	0	0	129906	0	0	9180	23400	0	0	0
6	No of Shares arising as a result of Exercise of options	0	0	0	0	0	60510	297938	0	0	129906	0	0	9180	23400	0	0	0
7	Money realised by exercise of options , if scheme is implemented directly by company	0	0	0.00	0	0	2984353.2	*****	0	0	129906.00	0	0	734400.00	2537964.00	0	0	0
8	Money realised by exercise of options , if scheme is implemented directly by company (Perquisite tax)	0	0	0.00	0	0	3707963	8116016	0	0.00	9377986.89	0	0	518254.00	1092518.00	0	0	0
9	No. of options Outstanding at the end of the year	0	0	0	0	0	68350	448804	0	0	100000	746,448	231,965	9234	66900	1465400	221008	1703697
10	No. of options Exercisable at the end of the year	0	0	0	0	0	68350	448804	0	0	100000	0	0	9234	66900	0	0	0

	Other Particulars	ESOP Scheme 2007, SAYE Scheme 2010 , ESOP 2013 and Sterling Holidays Resort (India) Limited Employee Stock Option Scheme 2012 (ESOS 2012), TCIL ESOP 2018 Management , TCIL 2018 EXECOM
19	Diluted Earning Per Share (EPS) calculated in accordance with Accounting Standard 20 issued by ICAI for the period ended 31st March, 2019	The Same has been appropriately disclosed in the standalone financial statements for the year ended March 31, 2019 which is also available on the website of company.
20	Employee Compensation Cost & EPS	
	i) Method of calculation of employee compensation cost	Fair Value Method
	<ul> <li>ii) Difference between the employee compensation cost so computed at (i) above and the employee compensation cost that shall have been recognized if fair value of Options had been used</li> </ul>	The Same has been appropriately disclosed in the standalone financial statements for the year ended March 31, 2019 which is also available on the website of company.
	iii) The impact of difference on profits and EPS of the Company for the year ended 31st March, 2019 had fair value Options had been used for accounting Employee Options	

	Other Particulars	ESOP 2013 - Granted on 23rd January, 2019	ESOP 2018 EXECOM - Granted on 5th October, 2018	ESOP 2018 Management - Granted on 01th Sep , 2018	ESOP 2018 Management - Granted on 13th June , 2018
21	Weighted Average exercise price of options granted during the year is less than market price of stock on the grant date and is:	1	1.00	125.10	137.93
22	Weighted Average Fair Values of options granted during the year is:	247.41	251.01	165.07	149.36
23	A description of method and significant assumptions used during the year to estimate the fair value of Options granted during the year				
	The fair value of options has been calculated by using Black Schole's Method. The assumptions used in the above are:				
	1) Risk free Interest Rate	7.35%	8.06%	7.97%	7.93%
	2) Expected Life	5	6	4	4
	3) Expected Volatility based on daily closing Market Price	33.12%	34.06%	30.40%	31.90%
	4) Expected Dividend Yield	0.18%	0.30%	0.18%	0.18%
	5) The price of underlying share in the market at the time of grant	250.35	256.2	256.72	248.63

## 24. Details of options granted to and accepted by Senior Managerial Personnel of the Company

				I	SOP Scheme 2007	ESOP Sche	eme 2013	TCIL 2018 Ехесот	TCIL 2018 Management			
Sr. No.	Name of Senior Managerial Personnel	Designation	2011	2010	2009	2008	2007	2010	2013	2019	2018	2018
1	Mr. Madhavan Menon	Chairman & Managing Director	NA	NA	NA	250500	205000	16500	1303670	231965	NA	NA
2	Mr. R. R. Kenkare	President & Group Head – Legal, Secretarial & Administration	175000	392063	261375	174250	63750	16500	301230	NA	93014	NA
3	Mr. Debasis Nandy **	Chief Financial Officer & President - Commercial	NA	NA	NA	NA	NA	NA	278497	NA	87066	NA
4	Mr. Rajeev Kale\$	President & Country Head - Leisure Travel, MICE	NA	NA	NA	NA	NA	NA	288193	NA	67137	NA
5	Mr. Amit Madhan\$	President & Group Head - Technology & Shared Services	NA	NA	NA	NA	NA	NA	243540	NA	64648	NA
6	Mr. Mahesh Iyer\$	Executive Director and Chief Executive Officer - Thomas Cook (India) Ltd	NA	NA	NA	NA	NA	NA	250965	NA	131184	NA
7	Mrs. Mona Cheriyan #	President & Group Head - Human Resources	NA	NA	NA	NA	NA	NA	NA	NA	72479	NA
8	Mr. Abraham Alapatt	President & Group Head - Marketing, Service Quality, Financial Services & Innovation	NA	NA	NA	NA	NA	NA	206018	NA	68336	NA
9	Mr. Amit J. Parekh^	Company Secretary and Compliance Officer	NA	NA	NA	NA	NA	NA	NA	NA	NA	8000
10	Brijesh Modi@	Chief Financial Officer	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
11	Mr. Indiver Rastogi	President & Country Head, Corporate Travel	NA	NA	32500	NA	NA	NA	219376	NA	59519	NA
		TOTAL	175000	392063	293875	424750	268750	33000	3091489	231965	643383	8000

\*\* Became part of Senior Managerial Personnel during 2012

\$ Became part of Senior Managerial Personnel during 2013

# Became part of Senior Managerial Personnel during 2014

^ Became part of Senior Managerial Personnel during 2016

@Became part of Senior Managerial Personnel during 2017

Notes:

1. There were no grants made in 2012 & 2014-15 under ESOP Scheme 2007

2. There were no grants made in 2011, 2012, 2013 & 2014-15 under SAYE Scheme 2010

25. Employees of the Company /its Subsidiaries, apart from Senior Managerial Personnel, who received grants of Options amounting to 5% or more of Options granted and accepted during a year under ESOP Scheme 2007, SHRIL ESOS 2012 and ESOP 2013, ESOP -2018 Management , ESOP - 2018 Execom.

							ESOP Sch	ieme 2013		SHRIL ES	SOS 2012						ESO	P 2007						
Sr. No.	Name of Employee	Designation	TCIL 2018 Execom		TCIL 2018 Management		Options granted and accepted in 2016		d Options granted and accepted in 2013			ranted and d in 2014		ranted and d in 2015	Options granted and accepted in 2011		Options granted and accepted in 2010	Options granted and accepted in 2009	Options granted and accepted in 2008		Options granted and accepted in 2007			
			Number F	Percentage			Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage	Number Percentage	Number Percentage	Number	Percentage	Number	Percentage		
1 Mr. R	Ramesh Ramanathan	Managing Director - Sterling Holiday Resorts Limited	178723	4.966	0	0	0	0	0	0	0	0	190000	11.01%	0	0	0 0	0 0	0	0	0	0		
2 Mr. A	Ajay Kumar	Head – HSD - Sterling Holiday Resorts Limited	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	0		
3 Mr. N	Mohandas G	Chief Customer Acquisition Officer - Sterling Holiday Resorts Limited	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	0		
4 Mr. B	Balasubramanian J	Deputy General Manager - Sterling Holiday Resorts Limited	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	0		
5 Mr. N	Neil Misquitta	Head – Customer Acquisition - Marketing - Sterling Holiday Resorts Limited	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	0		
6 Mr. C N	Chandra Sekaran Annadurai	General Manager - Sterling Holiday Resorts Limited	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	0		
7 Mr. L	Udhay Shankar Davey	Chief Finance OfficerSterling Holiday Resorts Limited	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	0		
8 Mr. S	Sabarish Sundareswaran	Regional Manager – Hotel Sales - South - Sterling Holiday Resorts Limited	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	0		
9 Mr. K	Kripesh Hariharan	Chief Human Resources - Sterling Holiday Resorts Limited	0	0	0	0	0	0	0	0	36000	6.60	0	0	0	0	0 0	0 0	0	0	0	0		
10 Mr. M	Miguel Munoz	Chief - Customer Experience Management - Sterling Holiday Resorts Limited	0	0	0	0	0	0	0	0	30000	5.50	0	0	0	0	0 0	0 0	0	0	0	0		
11 Mr. R	Rominder Khanna	National Sales Manager – Franchisee Business - Sterling Holiday Resorts Limited	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	0		
12 Ms. F	Rajeswari Vachali	General Manager - Sterling Holiday Resorts Limited	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	0		
13 Lovle	leen Sagar	Head of Operations & Business Development - SITA-(a unit of SOTC Travel Services Pvt Ltd)	0	0	0	0	49676	6.18	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	0		

							ESOP Sch	neme 2013	SHRIL	ESOS 2012							ESOP	2007					
Sr. No.	Name of Employee	Designation	TCIL 2018 Execom		TCIL 2018 Management		Options granted and accepted in 2016		Options granted an accepted in 2013		granted and ed in 2014		Options granted and accepted in 2015		Options granted and accepted in 2011		ranted and d in 2010	Options granted and accepted in 2009		Options granted and accepted in 2008		Options granted and accepted in 2007	
			Number	Percentage			Number	Percentage	Number Percenta	ge Number	Percentag	e Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage
14	Neeraj Bhatt	Senior Vice President-SITA-(a unit of SOTC Travel Services Pvt Ltd)	0	0	0	0	49676	6.18	0	0 0		) 0	0	0	0	0	0	0	0	0	0	0	0
15	Sanjay Shroff	Chief Financial Officer-SITA-(a unit of SOTC Travel Services Pvt Ltd)	0	0	0	0	56382	7.02	0	0 0	) (	0 0	0	0	0	0	0	0	0	0	0	0	0
16	Vineet Mahendru		0	0	0	0	59860	7.45	0	0 0		0 0	0	0	0	0	0	0	0	0	0	0	0
17	Brijesh Modi	Head of Finance and Commercial - Kuoni India-SOTC Travel Services Pvt Ltd	0	0	0	0	55854	6.95	0	0 0		0 0	0	0	0	0	0	0	0	0	0	0	0
18	Manoj Chacko	Chief Executive Officer - Business Travel IN	0	0	0	0	56420	7.02	0	0 0		0 0	0	0	0	0	0	0	0	0	0	0	0
19	Dipak Deva	Managing Director-Travel Corporation (India) Limited	0	0	0	0	250000	31.13	0	0 0		0	0	0	0	0	0	0	0	0	0	0	0
20	Vishal Suri	Managing Director-SOTC Travel Services Private Limited	0	0	0	0	225000	28.02	0	0 0	(	0 0	0	175000	12.51	174825	8.82	0	0.00%	73000	5.16%	0	0
21	Prashant Nair*		0	0	0	0	0	0	0	0 0	0	0 0	0	175000	12.51	174150	10.38	116100	5.28%	86000	6.08%		
22	Amitabh Pandey*		0	0	0	0	0	0	0	0 0	0	0 0	0	150000	10.73	174150	10.38	116100	5.28%	86000	6.08%	63750	5.45
23	Madhav Pai*		0	0	0	0	0	0	0	0 0	C	0 0	0	322825	23.09								
24	Anil Srinivasan*		0	0	0	0	0	0	0	0 0	c	0 0	0	125000	8.94								
25	Sunit Suri*		0	0	0	0	0	0	0	0 0	C	0 0	0	0		184275	10.99	122850	5.60%	78000	5.51%		
26	Nalini Gupta*		0	0	0	0	0	0	0	0 0	C	0 0	0	0						185000	13.08%	150000	12.84
27	Vinayak Purohit*		0	0	0	0	0	0	0	0 0	C	0	0	0						185000	13.08%	162500	13.91
28	Parag C Mehta*		0	0	0	0	0	0	0	0 0	C	0	0	0						100000	7.07%	108750	9.31
29	Gautam Sharma*		0	0	0	0	0	0	0	0 0	C	0	0	0								108750	9.31
		TOTAL	178723				802868		0	66000		190000		947825		707400		355050		793000		485000	

\* Resigned

\*\* Became part of Senior Managerial Personnel during 2012

\$ Became part of Senior Managerial Personnel during 2013

Notes: 1. There were no employees, apart from Senior Managerial Personnel, who received in 2007, 2012 & 2014-15, grants of Options amounting to 5% or more of Options granted

2. There were no employees, who ever received grants of Options amounting to 5% or more of Options granted during any year/ period under SAYE Scheme 2010

3. There were no employees, apart from Senior Managerial Personnel, who received in 2014-15, grants of Options amounting to 5% or more of Options granted during the respective year under ESOP 2013

26. Employees, who were granted Options, during any One Year, equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the Company at the time of the grant: None